

# SAP AUTOMOTIVE – CONTROL SYSTEMS FROM ONE PROVIDER



# THE AUTOMOTIVE INDUSTRY IN CONSTANT FLUX? STAY FLEXIBLE WITH US!



Heckler AG  
Dr. Michael Rebholz, Board of Directors

*"Through the project collaboration with Freudenberg IT we have managed to optimize our business processes in the areas of EDI and CRM, resulting in a positive effect on our expenses. Freudenberg IT is a competent SAP partner."*

Manufacturers, suppliers and dealers are now working closely together in an integrated network in an effort to increase the synchronization of IT systems. This is the only way they can react quickly enough to customer requirements and market developments. Automotive manufacturers are the ones defining the methods and setting the pace of changes.

This requires extreme flexibility, adaptability and speed on the part of your company, your software and of course your IT provider. That's why we emphasize sustainable, adaptable SAP packages in our automotive solutions. These packages can be enhanced with in-house products (Adicom®) according to customer requirements. This means future-proof systems that offer a secure investment.

As an SAP partner, we have many years of experience with both suppliers and spare parts dealers in the automotive industry. And we have first-class references to prove it. With some 30 years of experience with SAP environments, we are the ideal partner in the following areas:

## Services

- 1st and 2nd level application management
- Authorization management
- Job monitoring
- EDI operation and monitoring
- Operation of applications in our data center

## Consulting

- Organization consulting and process design
- SAP consulting
- SAP implementation projects
- Cross-system communication
- Integration of external systems and e-business

## Training

- FIT standard module training courses
- FIT standard process training courses
- FIT customer-specific training courses
- Scheduling and coordination
- Provision of special training facilities

## Solutions

- Additional industry-specific or customer-specific developments

## Freudenberg IT – a reliable partner

We are always on the lookout for new future-oriented solutions for you. For this reason, we hold internal workshops on topics of the future, such as NetWeaver, Supply Chain Management (SCM), Enterprise Application Integration (EAI), Business Information Warehouse (BIW), Customer Relationship Management (CRM) and Product Lifecycle Management (PLM). We collaborate closely with SAP and other partners in working groups and user groups.

Our Adicom® Software Suite offers you tailored software and service packages for JIT/JIS Automotive that meet the highest security and availability standards. For example, the suite offers JIT/JIS processes, traceability, and monitoring and alarm management for critical business processes.

## Faster than the competition can keep up

It is essential to react quickly to cost pressures, falling prices, and fluctuations in the economy. Our EDI solutions let you do this. We have implemented them for all



**Profil Verbindungstechnik GmbH & Co. KG**  
Hans-Joachim Beyer, Commercial Director



**Vibracoustic GmbH & Co. KG**  
Reinhard Falke, Director IT and Thorwald Zenglein, Director Supply Chain Management

Freudenberg IT, we were able to noticeably improve our processes of logistics and finance. This will have a positive impact on our IT proved to be an experienced and com-

*"From the very beginning, we wanted our supplier to become our long-term IT partner. In the bid invitation we emphasized that our IT service provider should have expert knowledge of the requirements and demands typical of the automotive supplier industry. Along with experience in the sector, the supplier was also to provide a complete range of services for all links in the value-added chain of the IT system."*

*"Our connection with Freudenberg IT spans many years of successful project work. One example of our fruitful collaboration is the hosting services for our company. For us, the highest degree of data availability, first-level support and impeccable quality and performance are the basic prerequisites for maintaining and strengthening our market position. Freudenberg IT, as our full-service IT provider, stands behind us in all information technology matters. Over time, the collaboration has developed into a strategic partnership—one in which we have full confidence."*

the most important OEMs and major suppliers. Our cross-application information systems (Business Information Warehouse) and customized function modules generate key data on delivery reliability and capability. These systems assist you in routine tasks and allow you to access important information at the press of a button. Our goal is to support your processes efficiently and cost-effectively so that you can complete projects on time and on budget.

### Benefit from our strengths

We enable you to focus on your core competencies. We support your internal and cross-application processes, perfectly rounding out your supply chain. All this thanks to our years of experience in process and IT consulting and our many successful projects.

### Implementation

We use technologically sophisticated tools and procedures to seamlessly integrate entire SAP systems or individual modules into existing IT environments. Our innovative and customized solutions create added value for you through complete integration and faster, optimized business workflows.

### Logistics

- Business process automation using workflows
- Export processing, credits and certificates
- Integration with logistics service providers
- Product Lifecycle Management

### For suppliers

- JIT/JIS processes
- Barcode and label printing (VDA, Odette, etc.)
- Customer-specific packaging processes
- Container management/handling unit management

### For dealers

- Optimized purchasing
- Management of supplier and manufacturer information (OEM, IMOS)
- Acceleration of sales functions (telephone sales)

### Accounting

- Cross-company code payment processing for groups of companies
- Profitability analyses for multiple market segments
- Activity-based costing

### Cross-area communication and information

- EDI processing in ODETTE, VDA and EDIFACT formats
- Supply call-offs and detailed call-offs
- Credit memo procedures

### For special processes

- Mapping of customer consignment warehouses (delivery by external agent)
- Customer-specific shipping optimization, such as AMES-T
- Pick-up sheets (MAIS and RAN processing) and CALDEL

### Process consulting

We demonstrate our process know-how not only by realizing your requirements with expertise, but also by placing special emphasis on process chains between customers and suppliers.

### Support

Of course, we also support you after your project has been implemented or completed. A sophisticated application management system allows you to choose from many different service levels to find the type of support that best suits your needs. This enables you to reliably plan your requirements – as well as your support costs. Last but not least, our hotline is available for you 24-7!



### All services from a single provider

Our extensive project management experience means that you receive even the most complex solutions from a single provider. The advantages are obvious. You avoid frictional costs and the costs of coor-

minating various IT providers. That's because we understand your processes and the challenges they pose.

When your project is finished, we're still there for you. Together we can solve future challenges.

### Just some of our references



Call us. We look forward to hearing from you.  
Let us present our high-performance solutions to you.

#### Freudenberg IT

Höhnerweg 2-4  
69469 Weinheim · Germany  
info@freudenberg-it.com

Fon: +49 (0)62 01 80 80 00  
Fax: +49 (0)62 01 88 80 00  
www.freudenberg-it.com

